

WBZZ Exhibit No. 12

Supplementary Statement of Alan Box


93-88

This will supplement my statement in WBZZ Exhibit No. 11:

- 1) By submission of the financial information attached as Attachment A, which was provided to EZ Communications, Inc. by Pittsburgh Partners, L.P., the licensee of WQKB, and
- 2) By submission of the engineering statement of Herman Hurst attached as Attachment B, relating to WQKB's coverage of the Pittsburgh metropolitan area in comparison with other Pittsburgh stations.

  
Alan Box

Subscribed and sworn to  
Before Me this 20<sup>th</sup> day of  
October, 1993

  
Notary Public

My commission expires: Nov. 30, 1996

Federal Communications Commission	
Docket No. <u>93-88</u>	Exhibit No. <u>12</u>
Presented by <u>WBZZ</u>	Identified <u>10/27</u>
Disposition	Received <u>10/27</u>
	Rejected
Reporter <u>BARBARA LONG</u>	Date <u>10/27/93</u>

Pittsburgh Partners, L.P.  
UNXP 100.7 FM  
Pittsburgh, Pennsylvania

DETAIL CASH INCOME STATEMENT WITH VARIABLE & FIXED COSTS BY DEPARTMENT

For the twelve months ended December 31, 1992 and 1991

	PERCENT =====	CURRENT =====	BUDGET =====	% of BUDGET =====	LAST YEAR =====	PERCENT =====
TOTAL TIME SALES						
Local Direct Sales	20.00	\$ 387,129.13	\$ 326,500.00	119.00	\$ 222,796.27	119.00
Agency Sales	80.00	1,549,466.16	1,770,500.00	87.00	1,482,731.19	87.00
Total Local Sales	87.00	1,956,595.29	2,097,000.00	93.00	1,705,527.46	93.00
National Sales	8.00	176,043.00	128,000.00	138.00	115,055.00	138.00
Political Sales	4.00	88,511.73	125,000.00	71.00	87,865.92	71.00
Political Sales	0.00	6,935.00	0.00	0.00	3,450.00	0.00
TOTAL TIME SALES	100.00	2,228,085.02	2,350,000.00	95.00	1,911,848.38	95.00
OTHER BROADCAST REVENUE						
Time, Fac & Talent Sales	0.00	10,450.00	12,000.00	87.00	12,850.00	100.00
Other Other Brdct Rev	0.00	0.00	0.00	0.00	4,050.00	0.00
TOTAL OTHER BROADCAST	0.00	10,450.00	12,000.00	87.00	16,900.00	100.00
SPORTS REVENUES	100.00	2,238,535.02	2,362,000.00	95.00	1,928,748.38	100.00
LESS VARIABLE COSTS						
Local Agency Comm	15.00-	235,942.23-	265,577.00-	89.00	223,025.55-	15.00-
National Agency Comm	15.00-	26,999.71-	19,202.00-	141.00	17,753.25-	15.00-
National Rep Commission	1.00-	23,028.82-	16,322.00-	141.00	14,291.58-	1.00-
Commissions - staff	8.00-	170,036.01-	134,206.00-	127.00	109,673.04-	6.00-
Overrides	3.00-	70,093.06-	55,500.00-	126.00	27,126.85-	1.00-
Music Licenses Fees	3.00-	45,108.04-	56,696.00-	115.00	34,957.01-	2.00-
Customer Production Jt	0.00	0.00	0.00	0.00	1,000.00-	0.00
Bad Debt Provisions	2.00-	35,987.64-	18,315.00-	196.00	16,907.41-	1.00-

Pittsburgh Partners, L.P.  
 WXP 100.7 FM  
 Pittsburgh, Pennsylvania

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For the twelve months ended December 31, 1992 and 1991

	PERCENT	CURRENT	BUDGET	% of BUDGET	LAST YEAR	PERCENT
OTHER INCOME & EXPENSE						
Interest Income	0.00	2,111.46	0.00	0.00	5,545.22	0.00
Gains	0.00	0.00	0.00	0.00	25.00	0.00
Net Income	0.00	0.00	0.00	0.00	13,125.00	1.00
Other Misc Income	1.00	16,835.08	0.00	0.00	2,378.40	0.00
Interest Expense	13.00-	282,753.86-	264,000.00-	107.00	327,704.00-	17.00-
Legal Fees	0.00	1,084.95-	0.00	0.00	3,488.25-	0.00
Depreciation	0.00	10,458.40-	0.00	0.00	0.00	0.00
Amortization	4.00-	89,390.45-	90,000.00-	99.00	80,256.75-	4.00-
	4.00-	98,287.08-	97,200.00-	101.00	228,552.40-	12.00-
NET OTHER INCOME & EXP	21.00-	463,032.20-	451,200.00-	103.00	618,927.78-	32.00-
NET INCOME	13.00-	283,686.57-	109,109.00-	260.00	492,898.71-	26.00-

**CARL T. JONES**  
**CORPORATION**Exhibit 12  
Attachment B**STATEMENT OF HERMAN E. HURST, JR.  
SETTING FORTH INFORMATION  
CONCERNING COVERAGE OF  
FM BROADCAST STATION  
WQKB - NEW KENSINGTON, PENNSYLVANIA**

Prepared For: EZ Pittsburgh, Inc.

I am a Radio Engineer, an employee in the firm of Carl T. Jones Corporation, with offices located in Springfield, Virginia.

My education and experience are a matter of record with the Federal Communications Commission.

The attached table and figures set forth a comparison of primary service of FM broadcast stations in the Pittsburgh, Pennsylvania, radio market. The "radio market," for the purpose of listener surveys, is comprised of Allegheny, Beaver, Fayette, Washington, and Westmoreland counties in southwestern Pennsylvania<sup>1</sup>.

Table 1(a) tabulates the percentage of area of the radio market predicted to receive primary (60 dBu) service from FM broadcast stations centrally located in the market. Table 1(b) lists other area FM stations rated in the market<sup>2</sup> and that portion of the market area served by each.

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<sup>1</sup>Radio Business Report, Source Guide and Directory 1993, Pittsburgh, Pennsylvania, Page 192.

<sup>2</sup>Broadcasting & Cable Yearbook 1993, Pittsburgh radio market, Page B-581.

Federal Communications Commission

Docket No. 93-88 Exhibit No. 12A

Presented by WB22

Disposition { Identified 10/27  
Received 10/27  
Rejected \_\_\_\_\_

Reporter BARBARA LORD

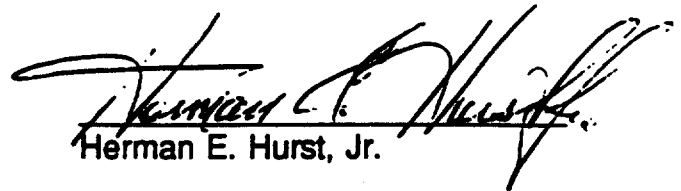
Date 10/27/93

**STATEMENT OF HERMAN E. HURST, JR.  
WQKB - NEW KENSINGTON, PENNSYLVANIA  
PAGE 2**

The predicted 60 dBu service contour, determined at 5° intervals in the manner set forth in 47 CFR 73.313, for the stations listed in Table 1(a) is depicted on Figure 1. The primary service contours of the other area stations [Table 1(b)] are shown on Figure 2. Of these FM stations centrally located within the Pittsburgh radio market, WQKB, New Kensington, provides primary service to the smallest portion (44%) of the market.

This statement and attached exhibits were prepared by me or under my direct supervision.


DATED: October 19, 1993

  
Herman E. Hurst, Jr.

STATEMENT OF HERMAN E. HURST, JR.  
WQKB - NEW KENSINGTON, PENNSYLVANIA  
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COMMONWEALTH OF VIRGINIA )  
 ) SS  
COUNTY OF FAIRFAX )

I, Herman E. Hurst, Jr., being first duly sworn, upon oath depose and say that the facts contained in the foregoing statement by me subscribed are true of my own personal knowledge except for those facts pertaining to matters of which official notice may be taken or appearing in recognized reliable sources for such facts, and these facts I verily believe to be true.

  
Herman E. Hurst, Jr.

**Subscribed and sworn to before me this 19th day of October, 1993.**

Donna Louise Fabian  
Notary Public

**My Commission Expires:**

12 | 31 | 94

**TABLE 1 – REVISED  
PERCENTAGE OF PITTSBURGH  
RADIO MARKET AREA  
SERVED BY COMMERCIAL FM STATIONS:**

*(a) Located within 20 miles of center – city*

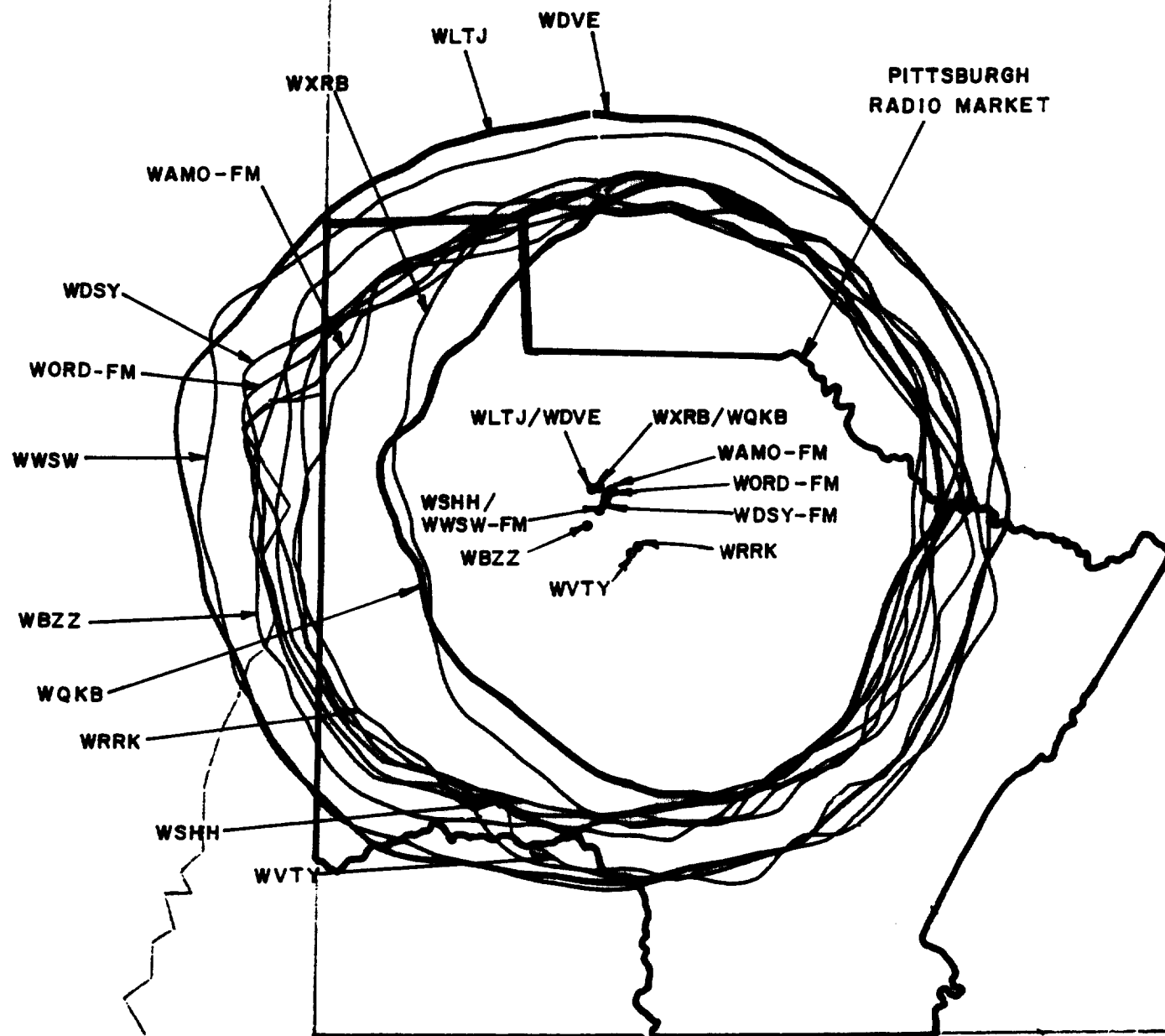
WDVE	Pittsburgh, PA	76 %
WWSW	Pittsburgh, PA	76 %
WLTJ	Pittsburgh, PA	76 %
WRRK	Braddock, PA	71 %
WVTY	Pittsburgh, PA	70 %
WBZZ	Pittsburgh, PA	67 %
WDSY-FM	Pittsburgh, PA	65 %
WORD-FM	Pittsburgh, PA	64 %
WAMO-FM	Pittsburgh, PA	62 %
WSHH	Pittsburgh, PA	60 %
WXRБ	Pittsburgh, PA	49 %
WQKB	New Kensington, PA	44 %

*(b) Rated in the market, but located  
more than 20 miles from center – city*

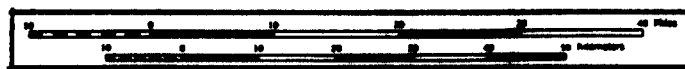
WWKS	Beaver Falls, PA	34 %
WELA	East Liverpool, OH	18 %
WJPA-FM	Washington, PA	18 %
WESA-FM	Charleroi, PA	18 %
WSSZ	Greensburg, PA	17 %
WLSW	Scottdale, PA	14 %
WPQR-FM	Uniontown, PA	13 %
WLCY	Blairsville, PA	6 %



**Figure 1**  
**(Revised)**



**PRIMARY SERVICE COVERAGE  
OF PITTSBURGH RADIO MARKET  
FROM COMMERCIAL FM STATIONS  
LOCATED WITHIN 20 MILES OF CENTER-CITY  
OCTOBER, 1993**



**Figure 2**

